

REMN Automated Disclosures Broker Training

May, 2024



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REMN Automated Disclosures:

With the Blue Sage release on 5/17/24, Blue Sage and the HUB are being updated so Brokers can automatically generate full initial disclosure packages on all eligible loan types.

This will apply to any loans, new or registered, that are submitted for disclosures after the 5/17 release.

Note: Automated Disclosures will be generated by the Broker on all eligible loan types.

If the loan is NOT eligible for Automated Disclosures:

The REMN Disclosure team will generate and send the initial disclosure package as per current business practice

NOTE: This does not apply to Emerging Banker or Broker prepared documents (within their own LOS environment)



Broker Resources for Automated Disclosures:

The **HUB Manual** will be updated to include steps on how to generate Automated Disclosures. A new **Automated Disclosure Job Aid** will also be uploaded.

Both documents can be used to navigate disclosure submission steps and can be accessed on the <u>Help Center</u> <u>Website</u> on or after 5/18/2024.

Reminder: The Submission Stop Guide is also accessible within the Help Center Website and may be accessed here: <u>https://help.remnwholesale.com/hc/en-us/article_attachments/22601323185943</u>



Loans that are Ineligible for Automated Disclosures:

Due to the complexity of disclosing certain loan types, the following products & scenarios are ineligible for Automated Disclosures. These will need to be reviewed and disclosed by a REMN associate:

- 1. ARM Loans
- 2. Concurrent secondary financing or DPAs
- 3. Jumbo Gold
- 4. Renovation Loans
- 5. TBD Properties
- 6. Temporary Buydowns

Broker Disclosure Submission Overview

Broker Disclosure Submission Overview:

Brokers that utilize REMN to generate initial disclosures will now generate their own initial disclosures through the HUB (on all eligible loan types). If an ineligible loan type is submitted, it will automatically be routed to a REMN Disclosure Associate who will complete the disclosure process.

Note: This feature is not available for Emerging Bankers

Requesting Initial Disclosures through the REMN HUB **NEW!** Automated Disclosures (Generated by MLO)

- MLO generates initial disclosures directly to the borrower through the HUB

REMN Prepared Disclosures

 Ineligible loan products will automatically be routed to a REMN Disclosure Associate for review and disclosure
 This workflow remains unchanged, when applicable

Initial Disclosure Options

> Emerging Banker and Broker Prepared Disclosures

- This workflow remains unchanged



Brokers can issue Automated Disclosures for the Initial Disclosure Package Only

- The REMN Disclosure team can reissue the initial disclosure package, when necessary
- The REMN Disclosure team will issue all redisclosures of the LE

If the Broker needs to reissue the Initial Disclosure Package, they can email <u>TILA@remn.com</u> (response turn time is 2 hours or less)

Change of Circumstance procedures remain unchanged; any COCs that occur after initial disclosure must be submitted through the HUB. Follow instructions on the following <u>Change of Circumstance Helpdesk Article</u>



Fee & Data Entry in the HUB

Enter all fees, closing costs, escrows, mortgage insurance, etc. into the loan file before disclosing. Ensure all fees are present, accurate, and in the right section of the LE to meet tolerances (and to avoid cures).

IMPORTANT: Best Practice for inputting all **title-related costs** is to click on the "Generate Title & Recording Fees" button. This will ensure all title fees are pulled in with acceptable Settlement Service Provider information.

(For general instructions on Fee entry, review the <u>Entering Fees and Closing Costs in the HUB Article</u> found on the REMN Helpdesk website)

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Fees and C	Iosing Cost Service Providers							
SECTION	DE SCRIPTION	SERVICE PROVIDER	PAID TO	TOTAL	BORROWER	SELLER	FINANCE	FEE I
A	Underwriting Fees		Lender	\$895.00	\$895.00	\$0.00	\$895.00	
8	Flood Certification Fee	ServiceLink National Flood	Third Party Pr	\$8.25	\$8.25	\$0.00	\$8.25	
9	Closing Protection Letter	Solidifi Title & Closing, LLC	Third Party Pr	\$50.00	\$50.00	\$0.00	\$50.00	
	Closing Protection Letter - Borrower	Solidifi Title & Closing, LLC	Third Party Pr	\$50.00	\$50.00	\$0.00	\$50.00	
	E-Docs/E-Record/RecSvc Fee	Solidifi Title & Closing, LLC	Third Party Pr	\$53.00	\$53.00	\$0.00	\$53.00	
C.	Title Cert/Opinion Fee	Kenneth M Smolar Esq d/b/a P	Third Party Pr	\$65.00	\$65.00	\$0.00	\$65.00	
c	Closing Coordination Fee	Solidifi Title & Closing, LLC	Third Party Pr	\$375.00	\$375.00	\$0.00	\$375.00	
C	Lender's Title Insurance	Solidifi Title & Closing, LLC	Third Party Pr	\$437.50	\$437.50	\$0.00	\$0.00	
E	GA Residential Mortgage Fee		Third Party Pr	\$10.00	\$10.00	\$0.00	\$0.00	
E	Deed Recording		Third Party Pr	\$12.00	\$12.00	\$0.00	\$0.00	



Mortgage Insurance (MI) Entry in the HUB

Prior to disclosing, the Broker should ensure that an accurate MI quote has been pulled and that MI will be properly disclosed.

(For general instructions on MI entry, review the <u>MI Quotes Article</u> found on the REMN website)



Settlement Service Provider List

SSPL Implications:

Settlement Service Provider information must be entered accurately for the initial disclosure package (entries such as "TBD", "Pending", "123 Title Co", etc. are non-compliant).

SSPL provider information will be reviewed by a REMN Setup Associate when the loan is submitted to Setup.

Invalid SSPL entries may cause process delays and require file resubmission.

Best Practice:

When inputting fees, use the "Generate Title and Recording Fees" button to generate title fees with acceptable SSPL information

Reminder: If the SSPL provider matches the actual provider that the borrower uses, a 10% tolerance threshold applies

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Fees and C	Iosing Cost Service Providers							
SECTION	DESCRIPTION	SERVICE PROVIDER	PAID TO	TOTAL	BORROWER	SELLER	FINANCE	FEE M
A	Underwriting Fees		Lender	\$895.00	\$895.00	\$0.00	\$895.00	
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E	GA Residential Mortpage Fee		Third Party Pr	\$10.00	\$10.00	\$0.00	\$0.00	
E	Deed Recording		Third Party Pr	\$12.00	\$12.00	\$0.00	\$0.00	



Preview Disclosure Packet

NEW! Preview Disclosures:

The Broker may now easily preview the Initial Disclosure Package from any screen while in the loan file. Click on **Preview Docs** → Initial Disclosure Package to preview:





Generating Initial Disclosures

Generate Initial Disclosures:

While in the submission screen within the HUB, select "Generate Initial Disclosures" to generate the initial disclosure package.

Reason for Loan Submission	0
Generate Initial Disclosures	
Submit Loan to Setup	
ene Lieneries Dataile	
Loan Liberising Details	
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NOTES:

- REMN's <u>Minimum Submission Requirements</u> don't need to be uploaded at this time. These will be submitted at time of Setup
- Brokers don't run ComplianceEase; this will be ran by a REMN associate at time of Setup

Broker Responsibility:

The Broker is responsible for accurately entering all loan data, fees, Settlement Service Provider information, escrows, mortgage insurance, etc. and will be responsible for any cures.



Automated Disclosures are Sent

Sending Automated Disclosures:

A "Disclosure in progress" wait message will be received upon submission for initial disclosure.

Once done loading, the package is sent to the borrower(s) and MLO.

In the HUB, you will be automatically released from the loan file and brought to your pipeline view.

You will simultaneously receive an email notification stating initial disclosures were successfully sent (see slide 15).



To avoid stalling the Automated Disclosure process: Once released from the loan file, please wait a few seconds before going back into the loan





Disclosure Delivery History + Initial Disclosure Package:

After Automated Disclosures have been sent and upon reentering the loan file:

- The Loan Status will have automatically changed to "Initial Disclosures Sent"
- The Initial Disclosure package can now be downloaded on the Loan Summary page within the Disclosure Delivery History section at the bottom of the screen.
- Click on the **info icon** for delivery history + status. Click on the **paperclip icon** to download the disclosure package:

	BJV Financial Services, Inc 7221 W. TOUHY CHICAGO, IL 60631	NMLS ID#: Partner ID#: Approved For:	143978 3000000 CONV	Chan Partn	nel: er Status:	Wholesale Approved		Guidelines	Forms	🞇 - Tools	Resources	(B) Emily Sella	D Log Out
View Pipeline Loan Summary Loan Details Short Application	Lender Loan Number: Lock Exp 2102011054	Loan S ration: Borrow Subjec LTV/CL	tatus: ver Name: t Property: .TV:	Intial Disclosu Customer, Ke 123 Main St Okatie, SC 29 88.24% / 88.2	rres Sent n N. JR 1909 4%	Loan Purpose: Product: Interest Rate: Occupancy:	Purchase Conv Conforming 3 4.250% Primary Residence	0 yr Fixed	Total Lo Loan A Program Ratios:	oan Amou mount: n:	unt: \$300,000.00 \$300,000.00 13.89% / 17	Preview Doc	S
Status History Alerts & Notification Mgmt Contacts Coan Processing Coan Submission Loan Submission	639 Credit Score RAM Margin: ARM Index:	Yes Full Doc 0.000% 0.000%							Disclosuri Initial Loan Initial Loan Revised Lo Revised Lo Initial Closir Initial Closir Revised Cli Revised Cli USDA Cor Commitmer	e Dates Estimate S Estimate I an Estima an Estima ng Disclos ng ng Disclos ng	Sent Date: Received Date: te Sent Date: te Received Date ure Received Date ure Received Date losure Received I Commitment ate: on Date:	5/03/20 : : : : : : : : : : : : : : : : : : :	124
	Disclosure Delivery History DOCUMENT PACKAGE DESTINAT P initial Disclosure E-Sign	GENERATED BY System Automated	LAST GENER.	ATION DATE	DISCLOSUR	E ate	PACKAGE SIGNED DATE/	INFO	PACKAGE	? •	IUB Help		Q



Email Notification for Auto-Disclosures Sent:

The MLO, any additional Broker Contacts entered in the HUB, and the Account Executive (AE) will receive an email notification when Automated Disclosures were successfully generated and sent to the borrower(s).

When this occurs, the loan status is **automatically** changed to **Application – Initial Disclosures Sent**.

Initial Disclosures Sent - Customer #2102011054 - BJV Financial Services, Inc
From: no-reply@homebridge.com
To: Test User John Done C: Test2 AE
Congratulations! Your disclosures have been sent to your borrower(s) for review and signature. Please ensure they review and sign as soon as possible.
The MLO has also received the 1003 and any state-specific disclosures (if applicable) to execute.
If you would like to download a copy of the disclosure package, you may do so by visiting the Loan Details screen in the Portal and reviewing the package details in the Disclosure Delivery History section.
As a reminder, you must submit the loan to setup through the Hub.
For any questions or assistance, please reach out to your Account Executive Assistant.
Thank you for your partnership!
REMN
194 Wood Avenue South, 9th Floor
Iselin, NJ 08830



Ineligible Loan: Email Notification

Ineligible Loans: Email Notification

When a loan type that must be disclosed by a REMN associate is submitted, the MLO, any additional Broker Contacts entered in the HUB, and the Account Executive (AE) will receive an email stating the loan has been queued for review by the REMN Disclosure Team for completion.

The loan status is **automatically** changed to **Application – Submit for Disclosures**, and the loan is queued for the REMN Disclosure Team.

Existing workflow is followed for REMN-Prepared Disclosures





Ineligible Loan: Document Upload

Ineligible Loans (Cont'd):

If a loan is ineligible for Automated Disclosures, there will be a hard stop to upload <u>Minimum Submission Requirements</u> when submitting for disclosures (**NEW!**: All documents maybe uploaded to the "Submission Docs" category – *this also applies when submitting to Setup!*)

Required D	ata Fields Missing				
The followin	ng field(s) are required to be completed before the loan can be submitted:				
SEVERITY	ACTION REQUIRED	APPLIES TO	PORTAL SCREEN		
Error	Method Application Taken Face-to-Face requires additional information to be entered on the Demographic Screen.		Full Application		
Error	Upload Required Disclosure Documents.		Upload / View Documents		
Error	Select Broker Compensation type (Lender or Borrower Paid compensation).		Fees & Closing Cost / Broker Compens	ins	
4	Document Upload Only PDF, JPG, JPEG, TIF, T ** Select "Category" b	IFF,TXT,XML,HTML,HTI ased on expected L	M,DOC, and DOCX can be uploaded Add		
	All minimum require	d documents show	n below in the "Doc Type" list must be upl	ploaded individually	
	Category: [Appraisal Order Docume Category) Submission Docs	Doc Type ents (Core	: Description:	File Name:	e or Drop File Here



NEW: Broker Auto-Disclosure Certification

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Broker Auto-Disclosure Certification

The MLO will receive a copy of this disclosure for e-signing (the borrower isn't copied and won't see this document).

Signing this document acknowledges responsibility for any compliance cures that may occur due to under-disclosure on the initial disclosure package and Loan Estimate (LE).



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COCs After Auto-Disclosure and Prior to Setup:

All COC's must be submitted through the HUB to be **redisclosed by a REMN Associate within** <u>3 days</u> of the COC event. Refer to the <u>Change of Circumstance Article</u> for instructions.

If these instructions aren't followed, the REMN Disclosure team will not be notified that a change has occurred.

Once the loan is received in setup, the file will be reviewed for any COCs that may have occurred but were not submitted. *If a COC occurred outside of the 3-day window, the MLO will need to resubmit the loan file.*

Submission to Setup after Auto-Disclosures

Submission to Setup

Submission to Setup workflow remains the same.

The Setup Associate will review the loan file for all <u>Minimum Submission Requirements</u> and any Changes of Circumstance that may have occurred after the MLO issued Automated Disclosure.

- The Setup Associate will perform a scaled-back, high-level review of loan fees
- The Setup Associate will email the Broker, AE, and AEA a notification when a potential cure is observed
 - The MLO can allow the loan to proceed with the understanding they will be responsible for the cure at closing OR –
 - The MLO will have to resubmit the loan file with correct data & fee entry
 - If the Broker does not respond within 24 hours, it will be assumed the cure will be absorbed and the file will move forward



Automated Disclosures Workflow Summary

MLO uploads loan application and enters all fees, escrows, etc. in the HUB. NOTE: Whatever fees/data are entered are what will be disclosed! No REMN associate will review fees and tolerances prior to disclosure

When the MLO submits via the "Generate Initial Disclosures" button, the disclosure package is sent to the borrower(s) and the MLO. A confirmation email is received and the loan status is automatically updated to "Initial Disclosures Sent"

A new **Broker Auto-Disclosure Certification** is sent to the MLO for their signature along with the initial 1003 (the borrower won't receive a copy of this form). The MLO must sign this form to acknowledge full responsibility of fee + data entry

Submission to Setup: All <u>Minimum Submission Requirements</u> must be uploaded at this time. NOTE: The submission screen will allow all documents to be uploaded under only one document header/category (all docs can now be in one PDF) All remaining steps/workflow for submitting to Setup remains unchanged



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REMN-Prepared Workflow Summary

REMN-prepared disclosures will be issued on the following loan types: ARM Loans, Concurrent secondary financing or DPAs, Jumbo Gold, Renovation Loans, TBD Properties, and Temporary Buydowns

When one of these loan types is submitted via the "Generate Initial Disclosures" button, the MLO will receive an email notification stating this loan is ineligible for Automated Disclosures and will be fulfilled by a REMN associate

The file is automatically queued for review by the disclosure team. The Disclosure Specialist will still confirm receipt of the Credit Report, Contract of Sale, and MMW (when applicable)

Standard workflow is followed and remains unchanged ; a draft LE will be sent to the MLO for approval prior to sending the initial disclosure package

The disclosure package is sent to the borrower(s) + MLO for signatures; subsequent Submission to Setup workflow remains unchanged.



Live Demo